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PACIFIC OCEANIC FISHERY
INVESTIGATIONS

United States Department of the Interior
Fish and Wildlife Service

125897

Fishery Leaflet 117

Chicago 54, Ill.

Revised February 1946

POSITIONS IN THE DIVISION OF COMMERCIAL FISHERIES

The Division of Commercial Fisheries, as its name indicates, is primarily concerned with the activities and welfare of the commercial fisheries in the United States and its Territories. In so far as it serves the public interests, the Division acts largely as a service agency for the fishery industries, and its functions include: (1) exploratory fishing to determine character and extent of resources and demonstrate most effective gear and vessel types; (2) investigations to improve and develop methods for catching, handling, processing, preserving, storing and transporting fishery products and byproducts; (3) determination of the composition, properties, and nutritive value of fishery products and byproducts; (4) development and improvement of fish cookery and home canning methods; (5) studying problems of sanitation and plant operation; (6) collecting, analyzing, and disseminating statistics of the fishery industries, such as volume and value of the catch of each species by types of gear and geographical areas, the quantity of each kind of gear, the allocation of fishing craft, employment in the fishery industries, the volume and value of processed fishery products, the activities of craft used in the transporting trade, and landings of fishery products at important fisheries markets; (7) conducting a Fishery Market News Service for the collection, publication, and distribution, primarily through the issuance of daily market news reports and radio broadcasts, of information on the current landings, processing, shipments, receipts, prices, storage, imports, and other pertinent factors relating to fishery commodities; (8) developing and increasing markets for fishery products by promoting consumption and assisting the industry in the problems of production and distribution; (9) collection of economic data on investments, costs, employment, labor, and prices in the fishing industry; and (10) collection of data on the activities of fishery cooperatives as required to assure their conformity with the provisions of the Cooperative Marketing Act.

For purposes of efficient and effective administration the work of the Division is divided into five main sections, as follows:

Technological Section: The activities of this Section include: investigating and improving methods for catching, handling, preserving, storing, and transporting fishery products and byproducts; conducting exploratory fishing surveys; testing and improving preservatives for fishing gear and equipment; developing new products and byproducts having greater commercial value; determining the composition, properties, and nutritive value of fishery products and byproducts; developing and demonstrating methods for home canning and fish cookery; studying problems of plant operation and sanitation, preparing and disseminating reports based on technological investigations; and maintaining a consulting and advisory service to the fishing industry, the general public, and Federal and State agencies.

Note:--This leaflet supersedes Sp. 3523, issued by the former Bureau of Fisheries.

The Service maintains five technological laboratories, located at College Park, Maryland; Seattle, Washington; Boston, Massachusetts; Ketchikan, Alaska; and Mayaguez, Puerto Rico; and a few small field stations. These employ a total of approximately 50 chemists, engineers, bacteriologists, pharmacologists, technologists, and non-professional employees.

Market News Section:--This Section collects and disseminates current information, primarily through the issuance of daily market news reports and radio broadcasts, on the production, shipment, receipts, marketing, storage, and imports of fishery products. It includes eight field offices in important fishery centers and a small supervisory and coordinating staff in Washington. From its offices in the most important fishing areas, distributing points, and primary markets in the country - New York, Boston, Chicago, Seattle, San Pedro, New Orleans, Jacksonville, and Hampton, Va. - is issued current information on well over half of the production of edible fishery commodities.

Its marketing specialists in the cities mentioned and its market news aids in the smaller ports in each area are in daily contact with fishermen, shippers, wholesale dealers and buyers, importers, transportation companies, and freezers. Information regarding landings, receipts, shipments, prices, cold-storage movements, and imports is collected, compiled, analyzed, and released from each field office in the form of mimeographed daily reports and by telegraph and radio. Summarized information is issued in weekly, monthly, and annual summaries. The staff includes about 25 fishery marketing specialists and non-professional employees, and about 35 part-time Market News Aids.

Statistical Section:--It is the responsibility of the Statistical Section to collect, and make available to the fishing industry, Federal and State agencies concerned with the fisheries, and others, information relating to the employment of commercial fishermen and shore workers, fishing craft and gear in the fisheries, the volume and value of the catch and the production of manufactured fishery products.

These data are collected by mail from Washington, D. C., by field agents stationed in various sections of the country, and from Federal and State agencies. The information obtained is released in current statistical bulletins, and in the annual fishery statistical report issued by the Fish and Wildlife Service and in other Federal and industry publications. The information collected serves as a guide to the fishery trade in the conduct of its business activities and furnishes the biologist with information which assists in determining the condition of the stock of fish and shellfish. The staff includes about 30 statisticians, fishery marketing specialists, and non-professional employees.

Economics and Cooperative Marketing Section:--This Section conducts studies on the economics of various phases of the fishery industries, particularly marketing. It also analyzes and evaluates economic data obtained by other sections of the Division or by other governmental agencies. It studies costs of production and distribution, mark-ups on different species and cuts of fish on all distribution levels, and investments and earnings of the fishery industries. It makes inquiries on price developments and the interrelation of the activities of the Division of Commercial Fisheries with those of other governmental agencies. It investigates transportation and related problems. The Section further studies the labor situation in the fishery industries and makes inquiries on employment and earnings of fishermen and shore workers, their social security, health conditions and problems arising from occupational diseases, and need for hospitalization. The Section assists in administering

the Fishery Cooperative Marketing Act of June 25, 1934, by studying the development of Fishery Cooperative Associations, their activities, investments, and their profitability for their members. The results of the studies often form the basis for action programs in the aid of the fishery industry, in the interest of improved and more profitable practices. The staff includes economists, statisticians, and non-professional employees.

Market Development Section:--The Market Development Section fosters the development and expansion of markets for fishery products of domestic origin. It assists in the solution of fishery problems of production, distribution, marketing, and consumption, and suggests as well as encourages new developments in these fields. In the course of this work, the Section cooperates in certain activities with a wide variety of commercial interests, with consumer interests such as groups of housewives and students, and with public and private institutions. The wider and more intensive use of fishery products thereby is encouraged by the Section's work. Help is given in planning the introduction of new products and in making use of modern developments in all phases of marketing such as public relations, publicity, advertising, demonstrations, transportation, preparation, packaging, display, quality control, cookery, and sanitation.

A home economist develops new recipes and demonstrates the preparation, preservation, and cookery of fishery products, while field men carry out other phases of the program.

The Section is developing a stock of materials for use in sales promotion and market development and education. This includes motion picture films, photographs, fish cook books, poster suggestions, and other visual aids. The Section also compiles trade lists such as lists of processors and distributors and lists of potential buyers of fishery products.

The staff includes fishery marketing specialists, a home economist, and an information specialist.

GENERAL

All positions in the Division of Commercial Fisheries are subject to Civil Service rules and regulations. All full time employees must serve a probationary period of one year before their appointments can be made permanent.

With reference to education and experience, the requirements differ according to the position involved.

Statisticians, statistical agents, and fishery marketing specialists should have college training in fisheries, statistics, business administration, or accounting. A certain amount of full-time paid experience in connection with economic fishery investigations, or the commercial producing, processing, or marketing of fishery products also is requisite.

Professional positions in the technological field and in economics usually require graduation with a bachelor's degree from a college or university of recognized standing with a major in chemistry, pharmacology, bacteriology, physics, engineering, economics, or an allied field.

The professional positions in the Division of Commercial Fisheries fall in the following main groups:

Professional

Grade	Entrance Salary
P-1	$2,320
P-2	2,980
P-3	3,640
P-4	4,300
P-5	5,180

Fishery marketing specialists, technologists, chemists, chemical engineers, bacteriologists, bio-chemists, economists, home economists, statisticians, pharmacologists, and fishery engineers are all included in the above professional grade classifications.

Clerical

Grade	Title	Entrance Salary
CAF-4	Statistical Clerk	$2,100
CAF-5	Statistical Clerk	2,320
CAF-6	Statistical Clerk	2,650

Part-Time Employment

Grade	Title	Entrance salary (full time)
SP-1	Laboratory Aid	$1,440
SP-2	Laboratory Aid	1,572
SP-3	Laboratory Aid	1,902
CAF-2	Fishery Market News Aid	1,704
CAF-3	Fishery Market News Aid	1,902

FISHERY OFFICES AND LABORATORIES OF THE DIVISION OF COMMERCIAL FISHERIES

WASHINGTON, D. C.

Division of Commercial Fisheries, Fish and Wildlife Service Department of the Interior, Washington 25, D. C., Telephone REpublic 1820

Name	Title	Rm.No.	Tel. Ext.
A. W. Anderson	Chief, Division of Commercial Fisheries	3208	3975 - 6
F. F. Johnson	Asst. Chief, Div. of Commercial Fisheries ..	3211	3975 - 6
J. M. Lemon	Chief, Technological Section	3210	4745 - 6
E. A. Power	Chief, Statistical Section	3220	4881 - 2
W. H. Dumont	Chief, Market News Section	3224	4843 - 4
R. A. Kahn	Chief, Economics & Coop. Marketing Section .	3216	3985
Ralph Russell	Chief, Market Development Section	3215	2946

FIELD

Location	Address	In Charge	Phone
	TECHNOLOGICAL LABORATORIES AND STATIONS		
COLLEGE PARK, MD.	Fishery Technological Laboratory, P. O. Box 128	Dr. H. W. Nilson	WArfield 5800
KETCHIKAN, ALASKA	Fishery Products Laboratory, P. O. Box 647	H. W. Magnusson	540
MAYAGUEZ, P. R.	Fishery Research Laboratory, P. O. Box 1345	P. Vergne Roig	390
SEATTLE 2, WASH.	Fishery Technological Laboratory, 2725 Montlake Blvd.	M. E. Stansby	EAst 0586 or 5039
BOSTON 10, MASS.	Fishery Technological Laboratory, Rm. 710, Appraisers Stores Bldg., 408 Atlantic Avenue	J. F. Puncochar	LIberty 0168
CHICAGO 9, Ill.	Fishery Technological Liaison Office, c/o QMC Subsistence Research & Develop. Lab., 1849 W. Pershing Road	Frank T. Piskur	LAfayette 5500, Ext. 4220
LA JOLLA, CALIF.	Fishery Technological Liaison Office, c/o Scripps Institute of Oceanography	V. J. Senn	GLencove 5-2542
EASTPORT, MAINE	Fish and Wildlife Service, c/o B. H. Wilson Fisheries Co.	Wm. S. Hamm	141
	MARKET NEWS OFFICES		
BOSTON 10, MASS.	Market News Service, 253½ Northern Avenue	B. E. Lindgren & H. Bearse	LIberty 1513 - 4 (TWX BS-130)
CHICAGO 6, ILL.	Market News Service, 200 No. Jefferson Street	Chas. Reardon	RAndolph 2183 - 4
JACKSONVILLE 2, FLA.	Market News Service, 221 W. Adams Street	S. C. Denham	5-5797
NEW ORLEANS 16, LA.	Market News Service, 1100 Decatur Street	C. W. Jacocks	MAgnolia 1674 - 5
NEW YORK 7, N. Y.	Market News Service, 155 John Street	R. T. Whiteleather	BEekman 3-4382-3 (TWX NY-1809)
SEATTLE 1, WASH.	Market News Service, 421 Bell Street Terminal	E. C. Hinsdale	MAin 0740 - 1
SAN PEDRO, CALIF.	Market News Service, Rm. 7, Post Office Building	C. B. Tendick & H. B. Hinkle	TErminal 2-5354-5 (TWX SPD-7049)
HAMPTON, VIRGINIA	Market News Service, 25 So. King St., P. O. Box 364	C. H. Lyles	6386 - 7 (TWX Hampton, Va.-80)

Location	Address	In Charge	Phone
	STATISTICAL OFFICES		
W. BOOTHBAY HARBOR, ME.	Fish and Wildlife Service, P. O. Box 33	David A. McKown	(Home) 164
BOSTON 10, MASS.	Fish and Wildlife Service, 253½ Northern Avenue	B. E. Lindgren	LIberty 1513 - 4
GLOUCESTER, MASS.	Fish and Wildlife Service, Rm. 205 Post Office Bldg.	(Homer Haberland & (R. H. Marchant	3420
PROVINCETOWN, MASS.	Fish and Wildlife Service, Rm.201,P. O. Building	Frank Freeland	868
NEW YORK 7, N. Y.	Fish and Wildlife Service, 155 John Street	(R. T. Whiteleather (R. H. Wilson	BEekman 3-4382 - 3
AVON, NEW JERSEY	Fish and Wildlife Service, Drawer D, Avon, N. J.	V.E.Heffelfinger	Asbury Park (6837M(Home)
WEEMS, VIRGINIA	Fish and Wildlife Service, General Delivery	James Wharton	Kilmarnock 14F5 (Home)
SAVANNAH, GA.	Fish and Wildlife Service, General Delivery	Clifford B. Lowden	-
W. PALM BEACH, FLA.	Fish and Wildlife Service, P. O. Box 1966	Austin L. Brown	5726 (Home)
SAN PEDRO, CALIF.	Fish and Wildlife Service, Rm. 8, Post Office Bldg.	C. B. Tendick	TErminal 2-5354 - 5
SEATTLE 1, WASH.	Fish and Wildlife Service, 421 Bell St. Terminal	(E. C. Hinsdale & (F. M. Wood	MAin 0740 - 1
ASTORIA, OREGON	Fish and Wildlife Service, 1st Nat'l Bank Bldg.	R. J. Bettendorf	-
	MARKET DEVELOPMENT OFFICES		
BOSTON 10, MASS.	Fish and Wildlife Service, Rm. 710, Appraisers Stores Building, 408 Atlantic Avenue	Francis Randlett	LIberty 0168
KETCHIKAN, ALASKA	Fish and Wildlife Service, P. O. Box 647	N. B. Wigutoff	540
HAMPTON, VIRGINIA	Fish and Wildlife Service, 25 So.King St.,P.O.Box 364	C. H. Chilton	6386 - 7
COLLEGE PARK, MD.	Fish and Wildlife Service, P. O. Box 128	Sarah P. Weems	WArfield 5800